

Webinar Contributors



Kim Leach
Market Development Manager, Ballard



Richard Cheng
Vice President, Hydrogen, Certarus



Kevin Hutton
Team Lead, U.S. Service &
Aftersales Support, Ballard



Kirt Conrad
CEO & Executive Director, SARTA



Tim SasseenMarket Development Director, Ballard

Moderator

Hydrogen Safety & Transportation

Fuel Cell Electric Bus Maintenance & Service

SARTA Case Study: FCEB Operation & Service in Cold Weather

Q&A

3ALLARD Introduction



Kim Leach
Market Development Manager, Ballard

BALLARD

About Ballard

We have fuel cell expertise and experience with leading technology



14 generations

of fuel cell stacks & 8 generations of heavy-duty modules

200M km Fleet experience

Ballard fuel cells powering bus & truck fleets globally

Ballard Today

3,600+ buses & trucks operating

97%
uptime of
heavy-duty power
modules in vehicles

+30,000
hours product lifetime proven in operation

+4.3 L/kw power density

+1,300 patents & applications

Rigorous technology & product development processes



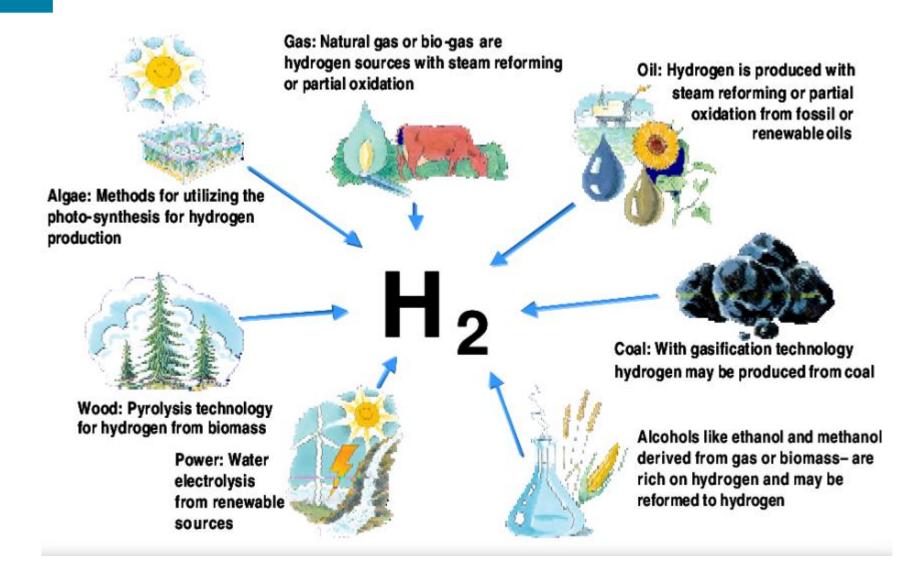
Why Hydrogen?

- Safe and manageable
- Excellent energy carrier
- Non-polluting
- Supplied as compressed gas or liquid
- Economically competitive
 Can also be produced on-site
- Has been used effectively for more than 50 years
- Produced from various sources



BALLARD

Hydrogen Production Pathways





Why Hydrogen?

The U.S. Department of Energy's (DOE's) Energy Earthshots initiative aims to accelerate breakthroughs of more abundant, affordable, and reliable clean energy solutions within the decade.











Today there are multiple offerings for FCEBs

- More than 20 years of road experience
- Over 8 million miles in service
- Bus availability >85%
- Fuel cell module availability >98%
- More than 25,000 hours stack durability
- Operation in challenging routes and climates
- Buses deployed in more than 70 cities globally
- 125 million miles (200m km) on-road experience (heavy-duty vehicles)



BALLARD

FCmove® Platform







Compact innovative design



Low lifecycle cost



Engine bay and flat configurations for easy integration

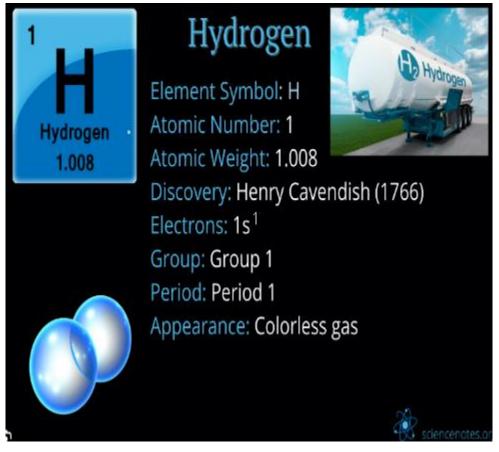


High performance, robust product with wide operating range



70kW and 100kW versions

BALLARD



Why is Hydrogen Safer than Fossil Fuels

Fourteen times lighter than air	✓
Hydrogen disperses quickly	\checkmark
Rises 20 meters per second (at normal temperatures)	✓
Flames emit low radiant energy – less likely to move to surrounding areas	√
Non-Toxic – leaks and spills don't contaminate the environment	√
Less combustible than gasoline (gas is 1.4%, hydrogen is 4%)	√
Hydrogen rises and diffuses	\checkmark



Hydrogen Fueling Options

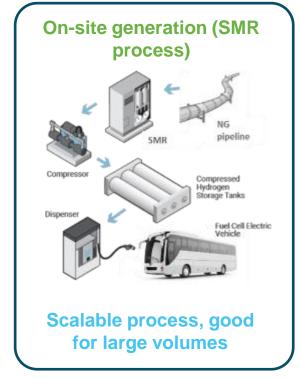
















BALLARD

FCEB Tank Modules and Fueling Details

Fueling Tank Modules & Fill Panel





Fill Panel

- · Dual H35 fill receptacles TN1 and/or TN5
 - · Inline Check Valves
- Prepared for IrDA communication w/ fill station or hardwired communication for fast fill @ smart stations
- · Lower service panel
 - · HP Defuel Port
 - LP Sample Port
 - · LP Vent to Roof Stack
- HP & LP Analog Gauges & HP Digital Gauge



Tank Modules

- Lightweight Type 4 HGV2 tanks with 95% usable capacity
- All-composite (Hexagon)
- 7.5 kg H₂
- 350 bar (15 °C)
- 98 kg empty (excluding valve & mounting)
- Ø16.3" x 125" long
- · HGV2 / EC79 certified
- · 20-year service life

40'	60'
6 – 10 minutes*	12 – 20 minutes*

Hydrogen Safety & Transportation



Richard Cheng

Vice President, Hydrogen, Certarus



HYDROGEN TRANSPORT SAFETY

March 2024



CERTARUS AT A GLANCE



SAFELY DELIVER LOW CARBON ENERGY SOLUTIONS TO NEW MARKETS AND CUSTOMERS ACROSS NORTH AMERICA

COMPRESSION



- () Fixed site & mobile hub designs
- Capacity up to 10,000 MMBtu/d per Hub
- Rapid fill design (~1 hour per MSU)
- Engineered & constructed by Certarus

- 3 770+ MSUs in the fleet today
- Canadian wide exclusivity for Titan & Quantum MSUs



GAS DELIVERY & DECANTING



- 350+ Pressure Reduction Systems (PRS)
- Custom gas delivery specification
- Unmanned delivery platform
- Engineered & constructed by Certarus





Certarus Hydrogen Trailer Fleet











Hydrogen Transport Safety

Trailer Design:

- Transport Canada/ US Dept Of Transportation Approval
- PHMSA Static Rollover Threshold
- ESD Valve
- Fire Protection
- Overpressure Protection
- Whip Checks









Equipment Design:

- ASME B31.12 Piping
- CGA G-5.5 Vent Design
- NEC Class I, Division 2
 Group B



Hydrogen Transport Safety

Equipment Layout:

- NFPA 2
- Equipment Grounding/ Bonding
- Hazard and Operability Study (HAZOP)/
 Process Hazard Analysis (PHA)









Driver Safety:

- Continued Training
- GPS with accelerometer
- Internal/ External Cameras
- Scorecard





Chris Varnado

Business Development Manager - Hydrogen 281-725-4875 cvarnado@certarus.com

Richard Cheng VP – Hydrogen

281-682-4101 rcheng@certarus.com



Fuel Cell Electric Bus Maintenance & Service



Kevin Hutton

Team Lead, U.S. Service & Aftersales Support, Ballard

Starting a New FCEB Fleet

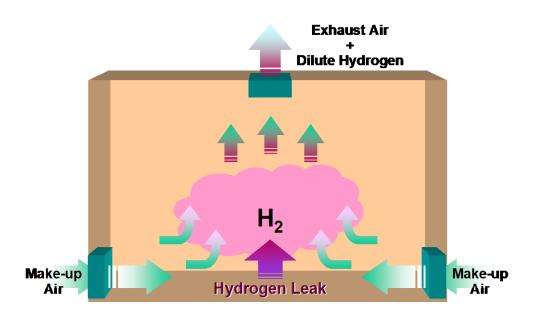
Sequence of Events for a New Fleet

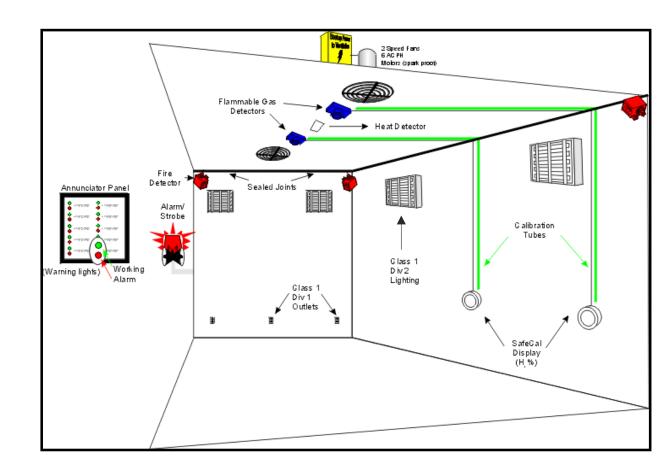
- Preparation of facilities
- Arrival of buses
- Training of technicians
- Customer Portal access
- Expectations for service and support



Maintenance Facility Requirements

- Sensing, ventilation, x-proofing
- FCM workspace
- Recommendations for onsite inventory





BALLARD

Fuel Cell Module Training

Tier 1/2/3 training overview

Tier 1, 2 training

- Duration
- Class size
- Scheduling onsite training

Tier 3 training

- Content
- Prerequisites

When to Train, Relative to Bus Arrival Training effectiveness vs. technician engagement during warranty period



BALLARD

Daily Operations and Maintenance

- Refueling, Parking, Starting up Summer, Winter
- Scheduled Maintenance
 - Monthly Checks
 - Scheduled Replacements Over Lifetime

H2 test gas bottles are available in different sizes and with various pressure regulator options.

2% H2 test gas bottles and regulators used by Ballard:

- 5 liter bottle with additional pressure regulator. Filling pressure 200bar.
- 2 liter bottle with small pressure regulator. Filling pressure 200bar.



Besides special tool kit other additional tools are recommended:

- Tools to lift and move the system components
- Coolant spill containment materials
- o 24 V vehicle battery charger
- Digital multimeter
- o Computer with Ethernet cable



Smoke detectors are tested using regular smoke detector test gas.







Training Equipment and Systems

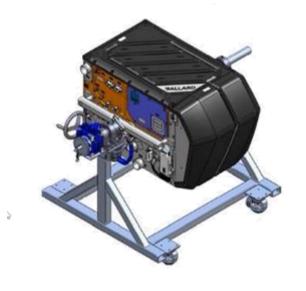
Ballard FCM Training Equipment for LowNo Applications

- Operational Training Module
- Control Systems Training Board
- 3D Virtual Module Training Software
- Augmented Reality Technician Communication Tool
- Module Test Stand, Training Posters









SARTA Case Study: FCEB Operation & Service in Cold Weather



Kirt Conrad
CEO & Executive Director,
SARTA







SARTA Key Facts

- Transport 2.8 million passengers
- 212 employees
- \$23 million budget
- Operates express routes to Akron and Cleveland (the longest route in Ohio)
- 30 routes and countywide paratransit



Operations

- Range 312 miles
- Operate every day
- 15 minute fill
- Getting about 7 mpg compared to 4 for diesel
- Program evaluated by NREL



Station at Night





Para Transit Vans





Fuel Cell





Fueling Port





Fueling Station





Fueling Dispenser





Outside View





First Public Fueling





Second Truck



3ALLARD[™]

Kirt Conrad Q&A

- Having been one of the first to implement a hydrogen fuel cell bus fleet in North America, especially in a colder climate, what did you find to be your largest concern?
- What did you do to convince the city to support the project, and what were the motivating factors for Council?
- What do you feel is the best approach regarding budget recommendations to support a pilot project?
- Times have changed since you started, and climate resiliency and zero-emission mandates have developed 100% even from five years ago - what is the best approach to implementing a journey down the path to a FCEB pilot project?
- Codes and standards had to be developed to support your deployment, who did you rely on for guidance, and what was your best resource?
- Did staff buy-in, or did you leave that to the Fleet
 Maintenance Manager to oversee? Should an agency look at
 mandatory training for all technicians or does a more aligned
 approach identifying 1-5 technicians who will champion the
 FCEB deployments work best?
- What are the two takeaways you would leave with an agency that is considering a fleet transition?



Webinar Q&A



Tim Sasseen

Market Development Director, Ballard

Q&A Moderator



Kim Leach
Market Development Manager, Ballard



Richard Cheng
Vice President, Hydrogen, Certarus



Kevin Hutton Team Lead, U.S. Service & Aftersales Support, Ballard



Kirt Conrad
CEO & Executive Director, SARTA



Interested in touring a transit agency with a hydrogen fuel cell fleet?

Contact the Hydrogen Fuel Cell Bus Council at info@hfcbuscouncil.com.

The Council can connect you with its member agencies to facilitate a tour.

Join the Council to learn more about hydrogen fuel cell fleets and advocate for Federal resources dedicated to the zero-emission transition!

Membership is available to transportation agencies, engineering firms, manufacturers, design consultants, fuel suppliers, and any other entity in the hydrogen sector.

Thank you

Tim Sasseen
Director of Market Development &
Public Relations, North America

Tim.Sasseen@ballard.com Tel:+1 805.705.0716

Richard Cheng Vice President, Hydrogen, Certarus

rcheng@certarus.com

Kim Leach Market Development Manager, North America

Kim.Leach@ballard.com Tel:+1 604.218.6626

Kirt Conrad
CEO & Executive Director,
SARTA

kirtc@sartaonline.com

Kevin Hutton
Team Lead, U.S. Service &
Aftersales Support, Ballard

Kevin.Hutton@ballard.com Tel:+1 604.339.0977

www.ballard.com

Here for life

FCEB WEBINAR SERIES 2024

Webinar 3: Steps to Secure Low or No Emissions Grants & Funding

April 11, 2024 10:00 - 11:00 AM P.S.T



Timothy SasseenMarket Development
Director, Ballard



Kim Leach Market Development Manager, Ballard



Sydney Krueger
President,
Krueger Transit Consulting

